

Los Angeles

VENTURE

ASSOCIATION

*Third Annual
Venture Capital Forum
August 13, 1991*

Annual Venture Capital Forum

August 13, 1991

Chairman

Franz von Bradsky
President
Green Tree Capital
4605 Lankershim Boulevard, Suite 807
North Hollywood, California 91802

Private investment banking firm specializing in arranging mergers, acquisitions and divestitures of privately owned "middle market" companies and acquisition financing.

PANELISTS

Brad Jones
General Partner
Brentwood Associates
11150 Santa Monica Blvd., Suite 1200
Los Angeles, California 90025

Makes early stage, start-up, first round, later stage and L.B.O. investments. Prefers to invest in computer, communications, health, financial and food related companies. Not interested in real estate or natural resource investments.

Don Milder
General Partner
Crosspoint Venture Partners
18552 MacArthur Boulevard, Suite 400
Irvine, California 92715

Provides "seed", early stage and follow-on equity capital. Prefers to make investments in "new" technology, health care and distribution business opportunities. Not interested in retail or consumer product investments.

Gene Miller
General Partner
Peregrine Ventures
1229 Ocean Avenue, Suite 306
Santa Monica, California 90401

Makes early stage, start-up, first round, and L.B.O. investments. Preferred fields of investments are telecommunications and medical. Not interested in natural resources or real estate transactions.

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Tony Stevens
Senior Vice President
Security Pacific Capital
2 North Lake Avenue, Suite 940
Pasadena, California 91109

Makes start-up, first round, later stage and L.B.O. investment. No preferred fields of investments. Not interested in real estate, publishing, construction or entertainment industry transactions.

Cowsy Wadia
General Partner
Technology Funding, Inc.
2000 Alameda De Las Pulgas
San Mateo, California 94403

Makes early stage, first round, and expansion investments. Invests in technology oriented companies in communications, computer related, electronics and medical/health care. Will not consider investments in consumer products, natural resources or capital intensive industries.

Gene Weber
General Partner
Weiss, Peck & Greer
555 California St., Suite 4760
San Francisco, California 94104

Makes start-up first round, later stage and L.B.O. investments. Focuses on three broadly defined industries - electronics, medical/health care and services. Not interested in real estate investments.

Tom Winter
General Partner
Burr, Egan, Deleage & Company
650 Town Center Drive, Suite 580
Costa Mesa, California 92626

Makes seed, start-up and early stage investment and some later stage as well as special situation investments. Prefers technology oriented enterprises in the electronics, health care and biotechnology industries. No interest in real estate or natural resource investments.

LOS ANGELES VENTURE ASSOCIATION

OFFICERS AND DIRECTORS

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Chris Christopher

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